I started this process right after attending the Assay Retreat in 2011. I wanted to keep written proof for myself that my focus cards “were manifesting” . So I started what I call my “Little Black Book of Change”.

I put my focus cards in the book, I write what I want to manifest & the date I created the card. When they manifest I write the date and also note if it was greater or different to what I thought would happen. This step was important as I wanted to build my acceptance of allowing and expecting the unexpected in the manifestation. Every day I take the book with me to work and it sits under my computer screens so I am always seeing my card (s) throughout the day.

In my career I have always been very successful in business development. It is a profession that you have to have results or you do not get paid the commission. Since I started RSE 12 years ago, my sales performance has ALWAYS been higher than expected than the annual quota that you must sell and it has increased by at least 20 - 40% each year!

This book holds the proof of the results of this focus discipline for me. I have many things in this book that relate to BIG AUDACIOUS GOALS;

* Business deals that I have closed– where I remote viewed the date and/ or time I received confirmation of the order and it comes in exactly the date and time I remote viewed.
* Companies I wanted to have as a customer (that I had no previous contact with) and when they become a customer.
* Extremely high annual sales quota goals that are met and/or exceeded.
* Cards that I have for my personal life and that have manifested.

In April 2012 one of my work colleagues, Kristina (who is not in RSE) and I creating focus cards on what we wanted to sell in 2012. Kristina wanted to do this as she has seen the results manifest from my focus cards. Our card we drew was to close annual sales of more than $5 Million together in 2012. Now let me set the benchmark on this - the average annual sales for sales executives in the industry I work in - is between $1 Million to $3 Million (with $3 Million being very high).

In less than 4 months we had manifested this card focus (on 27th July 2012). On that same day we both drew another card to sell more than $6 Million in annual sales for 2012. That meant closing another $1 Million in the last 5 months of the year, a steep goal to achieve. We manifested this card one month later on 31st August 2012! Our focus cards were manifesting more quickly!

So on 31st August we set the 2012 sales goal total even higher with only 4 months left in the year. We drew another card to close more than $7 Million in sales for 2012 and also not knowing how this would happen as we did not have it in our sales pipeline. With just over 2 months to go, we are now only $350K away from this manifestation and we currently don’t know how this last $350K will manifest. It will be unexpected when it does…but we are both very excited to see how it all unfolds!

I have loved my “Little Black Book of Change” process, I have proven to myself that my field focus discipline of field cards can be applied to the simple things in everyday life, and by keeping track of the process; I know that the manifestations will occur. This book of proof has allowed me to now ACCEPT the cards that I have drawn in the past that have not yet manifested in-front of me –and to know that they will manifest due to my focus. This is a brilliant focus our teacher Ramtha has taught us and I thank JZ for channeling so we could learn from Ramtha, they have given us the greatest gift of sovereignty anyone can give…to do it for ourselves.

I now apply this process in building my own personal business and on winning money games. This is the exact same process to what I have proven to myself at my sales job. I have already built my personal acceptance, page by page of cards, dates and PROOF. My next personal card is to manifest 6 Million dollars for myself as I already know that I can manifest this for others. It is going to be an exciting next 12 months chapter in my Little Black Book of Change!